CAROLINE THOMAS

STRATEGIST *

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DORTFOLIO PORTFOLIO

WORK EXPERIENCE

SOCIAL MEDIA MANAGER - THE HOT YOGA BARRE

January 2025 - Present

- Manage the Instagram page for a local fitness studio which includes creating a weekly content calendar and posting stories, reels, and static posts
- Developed a strategic social media plan in collaboration with the owner based on data and analytics

RESEARCH ASSISTANT - RVA VIEWS

August 2024 - Present

- Conduct market research via surveys, focus groups, and various secondary practices
- Assist in the creation, distribution, and analysis of the annual survey that draws responses from over 1,000 central Virginians

SENIOR ACCOUNT MANAGER - EAB

July 2022 - August 2024

- · Collaborated with cross-functional teams (copywriters, art directors, and web designers) to ensure timely campaign execution with a reach of up to 500,000
- · Shared data analysis and strategic insights to executive partners

LEAD TEACHER - KIPP DC

July 2020 - July 2022

- Applied data-driven research to track student performance, by identifying trends to optimize outcomes and improve teaching strategies
- Promoted to lead teacher after achieving a 3.9/4.0 performance rating in first-year reviews

EDUCATION

VCU BRANDCENTER

2024 - 2026

Master of Science (M.S.) Business/Branding Concentration: Strategy GPA: 4.0

UNIVERSITY OF RICHMOND 2016 - 2020

Bachelor of Science Business Administration Concentration: Marketing Minor: Leadership Studies GPA: 3.5, Cum Laude

THE GOOD STUFF

When I'm OOO you can find me...

Teaching & taking heated workout classes

Sipping on an iced latte & reading a good book

Exploring my city

Hanging out with my friends' dogs

MY SKILLS AND TOOLS

- * CREATIVE BRIEFS
- * BRAND STRATEGY & POSITIONING
- * QUALITATIVE & QUANTITATIVE RESEARCH
- * COMPETITOR & INDUSTRY AUDITS
- * MRI SIMMONS
- * MICROSOFT SUITE
- * COMMS PLANNING
- * PROJECT MANAGEMENT